VIZAG **INDUSTRIAL SCAN** An Industrial Fortnightly

VOLUME 24 ISSUE 21, PAGES: 12 March 1-15, 2022

www.viscan.in

Vizag port gears up for world Class Infra under Gati Shakti

Roads, Railways & Customs come together to iron out bottlenecks



To realize the USD 5 trillion economy figure we need an integrated approach. This is where Gati Shakti will play an important role.

Mr. Rama Mohana Rao. VPA Chairman

VIS News Service

dentifying PM's Gati Shakti - National Master Plan for Multi-modal Connectivity as an essential enhance plan to coordination among various negate departments,

working in silos and increase competitiveness, VPA's (Visakhapatnam Port Authority) chairman Mr. Rama Mohana Rao said that the port has already undertaken a slew of projects that would ease

bottlenecks and create world class infrastructure at Vizag port.

'To realize the USD 5 trillion economy figure we need an integrated approach. Similarly our infrastructure and logistics costs need to substantially

Gati Shakti comes in' said VPA's Chairman.

Highlighting some of the key projects that VPA has taken up to bolster infrastructure the chairman informed that the existing two-lane road from East Breakwater to Convent



come down. And to

achieve this we need to

stop working in silos and

become more swift and

competent. This is where

Bolstering VPA's Infra

▶ New Truck Parking terminal @ Rs 58 Cr. Parking space for 600 Trucks Cruise terminal @ Rs 97 Cr.

► Covered sheds spread over 20 acres @ Rs 210 Cr.

Junction will be made into a 4 lane. This he said is being undertaken at a cost of Rs 68 crores.

Contd. on Page ...6



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Tmphasising the state to Ebe an ideal destination for investments the state's finance minister said that AP has been attracting investors across all sectors and that both the IT sector and AP electronics manufacturing

been well received by investors.

ANNUAL SUBSCRIPTION Rs.999/-

There are 10 investment proposals under the IT sector at the advanced stage of grounding for the generation 🗸 of 20,000 jobs

with an investment of over Rs. 500 crore over 2 to 5 years' said Andhra

Industry Allocated Rs. 2,755.17 Crs. (FY 23)

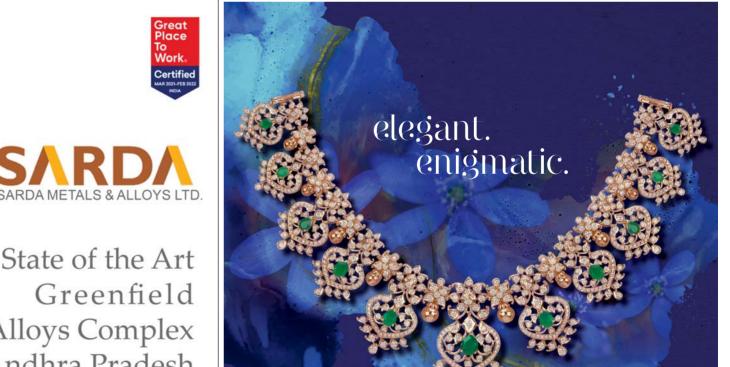
Pradesh's finance minister Mr. **Buggana** Ranjendranath Contd. on Page ...6







State of the Art Greenfield Ferro Alloys Complex in Andhra Pradesh



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Chairman CII **Odisha State** Council



VIS News Service

¶ hairman-cum∙ Managing Director, National Aluminium Company Ltd. Mr. Sridhar Patra, has been elected as Chairman, CII Odisha State Council 2022-23. His name was announced at the first meeting of the reconstituted Odisha State Council held in Bhubaneswar recently.

CEO and Managing Director, Essar Minmet Ltd Mr. Sashi Sekhar has been Mohanty, elected as the Vice-Chairman, CII Odisha State Council for the year 2022-23.

RINL wins **Greentech** Award VIS News Service

RINL-VSP has won Greentech Corporate Governance Award 2022. RINL-VSP, Director (Finance) Mr. VV Venugopal Rao, received the award from Mr. Farooq Khan, IPS (Retd.), Advisor to Governor, J&K at the award function held recently at SKICC, Srinagar (J&K).

RINL Records zero accident period

VIS News Service

🗋 INL-Visakhapatnam KSteel Plant recently observed the 51st National Safety Day. The theme of 51st National Safety Day is "Nurture young minds -Develop safety culture".

RINL-VSP CMD Mr. Atul Bhatt, the Chief

to maintain the same tempo to achieve zero accident targets." He also emphasized to follow technical discipline and focus on safety considering the new hazards of modern equipment.

Guest of Honour, Mr. DCS Varma, Director of

Factories, Govt of Andhra

Pradesh applauded RINL

Achieves 22 million accident free man hours

Guest, in his address said that, "I am proud to say that we have achieved 22 million accident free man hours during the last 3 months. This shows the commitment of employees after taking the pledge. I request all the employees

for achievements on the front safety and emphasized accidents can be prevented only when safety is adopted as a value and nurturing safety into the younger minds.

RINL's coke oven achieves milestone

VIS News Service

Coal Chemical Plant (CO &CCP) 📓 department of

RINL-VSP recently achieved milestone of 3 Million Oven Pushings. As per an official release from the RINL this 3 million figure was achieved since its inception.

CO &CCP is considered to be the vital unit in an integrated Steel Plant. It not only produces Coke, the

important input for Blast The Coke Oven and Furnaces but also produces many useful by products



like Benzene, Toluene, Anthracene, Benzol, tar and Naphthalene etc including Coke oven Gas, which is used critically as fuel for various utility purposes throughout the Plant said the release.

HZL's women Power

VIS News Service

Findustan Zinc Limited His dedicated to the Women Empowerment Principles developed and distributed by the United Nations Entity for Gender Equality and the



Coal Gasification - Clean Alternative of Coal Sector

GoI targets 100 MT Domestic Coal Gasification By 2030

VIS News Service

Growth the Prime

Minister said "Four

gasification projects

will help in framing up

technical and financial

viability of coal

gasification." Coal

deliberated

Gasification was one of the

six topics which was

concurrent sessions. This is

the ninth webinar in the

COAL GASIFICATION

series of post-budget

in

six

The government of India is stressing on the imminent need for coal gasification plants. Inaugurating a recent webinar on Energy Sustainable for

role in setting-up of coal gasification plant. Dr. V.K Saraswat, member NITI Aayog stressed on setting up demonstration plants to



scale up indigenous technology and introduction of PLI scheme for setting up Coal Gasification Plants.

suggested He rationalisation of pricing of coal for gasification on the parameters such as taxations, State Cess, transportation and handling charges and acceleration on the projects planned by the Coal India Limited and subsidiaries preferably through EPC approach for production of chemicals &

In the second session Mr. VK Tiwari, Additional Secretary, Coal highlighted six key takeaways which

26 Bids Received for **Coal Mines Auction**

VIS News Service

The process of 4th Tranche of Auction of coal mines for sale of coal was launched by the Nominated Authority. Ministry of Coal on Dec. 16, 2021. The last date of submission of Technical Bid was Feb. 28, 2022. As part

presence of the bidders.

A total of 26 bids have been received (both online and offline) against 11 coal mines.

NMDC sets record in

production & sales in Feb.

were Availability of Coal for Gasification Projects, Development Indigenous Gasification technology on commercial

Four gasification projects will help in framing up technical and financial viability of coal gasification.

Mr. Narendra Modi Prime Minister

scale, Development of indigenous technology for production of methanol from syngas, Suitable policy provision for Marketing of indigenous product derived from Coal Gasification, Financial assistance to Gasification projects at Initial stage and taking up of all business models for setting up of projects.

Additional Secretary (Coal) concluded by stating that by all these steps, coal gasification target of 100 MT of domestic coal by year 2030 will be achieved creating to a new path of sustainable coal utilization.

Tata EzyFit launched

VIS News Service

ata Steel Tubes **Division** has expanded its branded products and retail solutions by launching 'Tata EzyFit', a brand of innovative tubes for door and window frames. Since steel is 100% recyclable, these tubes are sustainable. This is yet another initiative by the Company towards saving trees.

webinars addressed by the Prime Minister. fuels. Dr. Anil Kumar Jain,

Secretary, Coal stressed on suitable business model, so that not only public sector but also private sector takes

of the auction process, Technical Bids comprising of online and offline bid documents were opened on (March 02, 2022) in the

Empowerment of Women Women), (UN in collaboration with the United Nations Global Compact.

The company acknowledges the significance of bringing the perspectives of women to the table and has implemented several policies and practices for that purpose.

As per an official release from the company women make up about 15% of the executive personnel in the company. Women's employment and research opportunities have risen and broadened since the government lifted the ban on women entering mines, allowing women engineers and geologists to work in the underground mines.

According to a latest study it stated that 401 women employees are in executive and non-executive positions at Hindustan Zinc, accounting for 10.78% of full-time employees, with 9.46% representation in top management positions, 11.2% in Operations and Maintenance, and 33.7% in Enabling functions. Women in mining who work in Asset Integrity, Mine O&M, and Mill O&M constitute 9.4% of

the workforce, while women in smelting who work in operations such as Smelter Asset Integrity, Smelter Operation, Lab, etc constitute 14.5% of the workforce. At the same time, women constitute 35% of the active security workforce and women in the quality function which overlooks and ensures quality checks & systems in processes stands at 46%. These figures are anticipated to grow as the company initiates novel and innovative programs and initiatives to encourage and nurture women professionals, said the release.

VIS News Service

Ational Mineral **N** D e v e l o p m e n t Corporation Ltd. Country's (NMDC), largest iron ore producer, a CPSE under Ministry of Steel reported production of 4.31 MT and sale of 3.97 MT of iron ore for the month of February 2022. This reflects a growth of 11.7% in production and 22.2% in sales over the CPLY, the highest production an numbers fo

for the first eleven months of FY22, up to February 2022, stood at 37.18 MT and 36.57 MT respectively registering a growth of 26% in production and 25.5% in sales over the same period last year. These also represent the best ever 11 months of physical performance for NMDC.

Congratulating the NMDC team for yet another

| | | | | , |
|---|--------------------------------------|-------|-------|---------|
| production and sales | | 2021 | 2022 | Up by % |
| numbers for any February in the | Production in February | 3.86 | 4.31 | 11.7% |
| | Sales in February | 3.25 | 3.97 | 22.2% |
| | Production upto February (11 months) | 29.52 | 37.18 | 26% |
| C u m u l a t i v e production and sales | Sales upto February (11 months) | 29.15 | 36.57 | 25.5% |
| production and sales | | | | |

overwhelming performance this month, NMDC remains an iron and steel powerhouse and this success is attributed to all the stakeholders of the company. This strong performance underwrites our commitment to stay on the growth path.

impressive performance,

NMDC CMD Mr. Sumit

Deb said, "With an

(in Million Tonnes)

Port

3

JNPT sets alltime record High

Handles 5.15 million TEUs

VIS News Service

India's premier container port, Jawaharlal Nehru Port Trust (JNPT), has accomplished an all-time high record handling of 5.15 million TEUs in the financial year of 2021-22, compared to the previous 5.13 million TEUs in FY 2018-19.

The record handling which we have achieved is because of the collective efforts of every employee. I congratulate all our stakeholders, as JNPT is performing exceptionally well even in the postpandemic era by implementing a host of

This is the highest ever traffic handled in any financial year since the inception of the port as it depicts JNPT's growth in the trade, maritime, and port sectors stated an official release from JNPT.

Commending the robust growth and achievement of the port, Mr Sanjay Sethi, IAS, Chairman, JNPT, said, "JNPT's spectacular performance in the financial year 2021-22 has taken the port's business to new heights irrespective of the pandemic.

measures to make the business sustainable, efficient, economical and

convenient. JNPT will continue to ensure timely and safe movement of

EXIM trade with modern infrastructure, and novel technologies."

Earlier, in January 2022, Jawaharlal Nehru Port Trust (JNPT) continued its steady surge in cargo handling in CY 2021 with total container traffic of 5.63 million TEUs (5,631,949 TEUs) as against 4.47 million TEUs (4,474,878 TEUs) in CY 2020, growth of 25.86% over last calendar year stated the release.

'Only the Fittest will survive'



VIS News Service

7PA's Chairman Mr. Rama Mohana Rao din't mince any words while speaking on the topic of competition. Answering to a question the growing on competition from neighbouring private ports the Chairman made it clear that is imperative in today's world for one to be extremely efficient and effective.

'Competition is a way of life and we need to deal with it. Protectionism isn't the answer. However what we need to do is to strengthen ourselves and become much more agile and efficient. Only the effective and efficient will survive' said Mr. Rama Mohan Rao.

VCT does a Gati Shakti, completes Terminal Extension

requirement and is more

environment friendly and

reducing carbon footprint.

The yard capacity also has

been doubled with additional

back up area ready for

With the 845-metre quay

length being ready for

Container Terminal can

enable vessels berthing on

arrival and cater to the

requirement of additional

vessel calls, volumes. The

deployed will be the key for

quicker evacuation of

Visakha

equipment

stacking containers.

operations,

additional

VIS News Service

Tn line with the Prime Minister's Gati Shakti mission of providing faster completion of projects and better coordination among various stakeholders, VCT recently completed its container terminal expansion.

Built with an investment of over Rs 600 crores the current terminal berth has been extended by another 395 metres thereby having a total quay length of 845 metres

AP's Premier contaier terminal now ready to handle 1.3 million TEUs

The

coupled with a draft of 16.5 metres.

With this VCT's total handling capacity has shot up to 1.3 million TEUS annually.

The new Container Terminal is equipped with 3 Super Post Panamax Quay Cranes for handling larger vessels. In addition to this 9 electrically operated Rubber Tyred



containers complemented with efficiency of the cranes enabling faster turnaround time of vessels that would further give room for new services to call VCT.

Visakhapatnam is the hub of reefer exports and to meet the ever-growing demand of reefer containers the number of plug points facility at the terminal have been increased by 300 where the overall reefer points would add up to 650 plugs.

With the deep draft, VCT has the capability for handling large size container vessels. Visakhapatnam Port has already successfully carried out simulation for berthing vessels of 390 metres LOA.

ECGC revises Russia country rating

VIS News Service

Export Credit Guarantee Corporation (ECGC) has revised its country rating on Russia from B1 open cover TO B2 RCC 1.

ECGC has carried out a review of the country risk rating of Russia as per its extant underwriting policy.

Accordingly, with effect from 25 Feb 2022, the cover category of Russia has been modified from Open Cover Restricted Cover to Category – I (RCC-I) for which revolving limits

to assess and monitor the risks covered under its export credit insurance policies and to place appropriate risk mitigation measures. The above measure will also enable the exporters / banks in India in assessing the export payment realization prospects from buyers and/ or banks in Russia.

Shipments effected to Russia can be covered under whole-turnover policies ECGC of (SCR,SEC,ETP).

ECGC continues to monitor

New Training Simulator at Krishnapatnam

To help train in Cargo Handling

VIS News Service

Cargo Handling **Equipment** Training Simulator facility was recently inaugurated at the Adani Skill Development Centre (ASDC), Krishnapatnam. With this the Krishnapatnam centre now has three types of ARI simulators -wagon loader, mobile crane and earth moving equipment simulators.

As per an official release from the company these simulators are advanced training tools to effectively train and evaluate operators on safe loading, lifting, digging and dumping techniques. Its design is based on the

actual equipment and realistic recreates operations of the equipment. Operators using cranes

or loaders, especially at ports, when trained on t h e s e simulators, gain skills they require to operate

such heavy equipment safely and efficiently. The ASDC has procured

in such a way that accidents and loss of property and life will be averted to a great extent said the release.

The wagon loader equipment simulator is used



to load coal, cement, and fertilizer, and it will assist operators in loading materials in a systematic and loss-free manner. At present, 200 operators are working in the Engineering and Training Services (ETS) department. The mobile

crane equipment simulator has nine types of design and is most useful in container terminals and the ETS department. This is the backbone of port operations. There are nearly 350 operators working in these two departments and this training will immensely benefit them in operations like loading and discharge of containers. The earth moving equipment simulator involves seven types of operations and is useful for the operators. "This cuttingedge technology will train and prepare our operators working at the ports to carry out their work smoothly and efficiently," said Mr. Jatin Trivedi, Chief Operating Officer, Adani Skill Development Centre.

(normally valid for a year) are approved specifically on a case-to-case basis.

'Open cover countries have a lesser exporter risk than compared to restricted cover countries' informed Mr. Bipul Mishra, Branch Manager, ECGC Visakhapatnam speaking to Vizag Industrial Scan.

He further clarified that premiums for shipments will however remain same but shipments will be covered on case to case basis. In addition prior approval will need to be taken from ECGC for shipments to Russia informed Mr. Mishra.

This change has been made to ensure that ECGC is able the situation and further review of the underwriting policy will be undertaken based on future developments.

Paradip Port Trust (PPT) was adjudged Port of the Year in Noncontainerised Cargo category in the Eastern Star Awards 2022 held in Kolkata recently. The 7th edition of East Coast Maritime Forum 2022 concurrent with Eastern Star Awards was held by Exim

India Shipping Times. Mr.

the equipment to provide training to the workforce at the Adani Krishnapatnam Port Ltd (AKPL). These trainings will prepare the operators

PPT bags "Port of the Year" Award

VIS News Service

Dy. Chairman, PPT with

Sriman Mishra DTM received the award from Ms.

H.K.Joshi, CMD, Shipping Corporation of India Ltd.

Congratulating team PPT, Mr. P.L. Haranadh,

A.K. Bose, along Mr.

> Chairman, PPT has said that the award reflects PPT's continuous efforts towards setting new benchmarks in operational excellence across the Port Industry.

VOC Port renamed

VIS News Service

The Major Ports of the Nation which were governed by the Major Port Trusts Act, 1963, hitherto have been brought under the Major Ports Authorities Act, 2021 w.e.f. November 3, 2021. The Major Port Trust Act, 1963 has been repealed. As per the notification published in the Gazette of India, dated January 31, 2022, V.O.Chidambaranar

Port Trust has been renamed as V.O.Chidambaranar Port Authority.

Accordingly, the V.O.Chidambaranar Port Trust shall, henceforth, will function in the name of V.O.Chidambaranar Port Authority and shall be governed under the Major Port Authorities Act, 2021, stated a release by V. O. Chidambaranar Port Authority.

to finance',' inability to

scale up' and 'lack of skilled

'MSMEs have suffered

from their inability to scale

up, with limited market

productivity' said Dr

'What we found out at the

ground level was very

revealing. Most of the banks

have not been proactively

lending to MSMEs as

mandated by RBI i.e.

collateral free.' highlighted

Dr. Chowdhury.

and

low

workforce.'

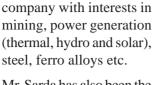
access

Chowdhury.



VIS News Service

r. Neeraj Sarda, Deputy Managing Director, Sarda Metals & Alloys ltd recently took over as the Chairman of CII



Mr. Sarda has also been the Past Chairman of CII, Vizag Zone

(2015 - 16)wherein he contributed by being part of various committees on the Confederation of Indian industry. He is also associated with Table Round India.

Dr. Similarly Lakshmi Prasad, Managing Director, Sujay

Andhra Pradesh chapter for the year 2022-23.

Sarda Metals & Alloys Ltd, Vizag a subsidiary of Raipur headquartered, Sarda Energy & Minerals Ltd., is a publicly listed

Biotech Pvt Ltd was elected as Vice Chairman of CII Andhra Pradesh for the year 2022-23. He is Technical Director of Sri Biotech Lanka Pvt. Ltd., Sri Lanka.

Sikkolu Sakhi logo released **VIS News Service**

eputy Chief Minister Mr. Dharmana Krishna Das recently launched Sikkolu Sakhi logo and Wall poster for Self-Help Group products at his residence in Mabugam mandal of Srikakulam district. DRDA Project Director Shantisri was also present during the event.

CII AP-ISB study cites 3 main hurdles in growth of AP's MSMEs

Says Banks not lending as per RBI guidelines to support MSMEs

Aditya Sabharwal

Tn a study carried out jointly by the CII Andhra Pradesh chapter and ISB it identified 3 main challenges that MSMEs in the state of Andhra Pradesh have been facing.

Identifying MSMEs to be an integral part of the nation's economy contributing roughly about 30% to the country's GDP the study calls for urgent support to MSMEs.

'The objective of the study was to collect primary data to identify challenges and intervention strategies' said Dr. Chandan Chowdhury, Senior associate dean and practice professor at the Indian School of Business.

Speaking to Vizag Industrial Scan Dr. Chowdhury said that the project covers a range of issues and examines their digital footprints while flagging barriers they face while accessing the global market.

The study surveyed 126 MSMEs in the state, of which 83 responses (41 from services and 42 from manufacturing sector) were considered for analysis.



Many Banks have not been disbursing loans to MSMEs up to Rs 10 lakhs as mandated by the RBI.

Dr. Chandan Chowdhury,

Senior associate dean and practice professor, ISB

He further informed that • Trends in the deployment the team studied the current state of MSMEs in Andhra Pradesh by analysing the following aspects of the working of **MSMEs:**

- Challenges faced by **MSMEs** before COVID-19
- Impact of COVID-19 on MSMEs
- Government support to **MSMEs**
- Innovation strategies adopted by MSMEs
- Current status of digital footprint in MSMEs
- Digital literacy and productivity

of technology

• Support needed by MSMEs to scale up

AP's MSMEs Top 3 challenges

- Lack of access to finance
- ≻ Inability to scale up
- Lack of skilled workforce ≻

• Readiness for future

listed 18 significant findings.

The three main challenges for MSMEs in the services and the manufacturing The study calls for the government to ensure that banks implement RBI guidelines to support MSMEs with collateral-free loans.

The report also made separate recommendations to the Government and the

Challenges in Maritime Trade Ecosystem

Kuntal Roy

recent times, **T**n Lapproximately 95% of the country's trade by volume and 68% by value in India is moved through maritime transport by using 12 major and more than 200 minor ports, which undoubtedly plays a pivotal role in the process of economic development of the country. Therefore, development of



rankings, especially in the 'trading across borders' parameter.

acceptability of new initiatives among the users, etc.

It is critical to continue with the reform process at Indian ports to move towards an enhanced port ecosystem. The bottlenecks prevalent in the port sector require stakeholders will be further interventions from the government in the form of infrastructural development, standardization of processes at ports, enhancement of capacity building measures and sound interconnectivity among the ports. Moreover, it is also important to look into the port specific challenges as well, since different ports are facing

different types of challenges, and a lesson should be drawn from those who are performing better compared to others to bring a convergence in ports' activities. Concerted effort by all the instrumental towards improving India's trading ecosystem and achieving the desired targets of

Pfizer & GITAM Joint Graduate **Program in Chemistry**

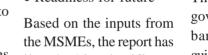
VIS News Service

X7 orld's premier biopharmaceutical company Pfizer (Pfizer Healthcare India Private Ltd) in association with GITAM Deemed to be University recently launched Under а Graduate Program in (B.Sc. Chemistry Pfizer Chemistry Program).

GITAM Pro Vice-Chancellor Prof. Jayasankar Variyar said that the collaborations between industries and academic institutes play a vital role in developing a and skilled strong workforce. He informed that GITAM Deemed to be University is planning to invest around Rs.15 crore to



sector are 'lack of access MSMEs.



operational and infrastructural ecosystem of maritime transport needs to be prioritised.

The Government of India initiated several reforms, infrastructural upgradations, digitization and automation measures which have been at the core of transformation of India's maritime trade ecosystem, through various interventions such as automation at gates, DPD/DPE, introduction of RFID container tracking system, Port Community System (PCS), etc. As a result, India has witnessed an unprecedented rise in ease of doing business

Despite various measures, ground evidences suggest that there are still some challenges that need to be bridged such as manual documentation, congestion, paucity of infrastructure, awareness and

ease of doing business.

(The Writer is Senior Research Associate Bureau of Research on Industry and Economic Fundamentals (BRIEF), New Delhi Views expresses are personal.)

Following are the major challenges faced by the Indian ports:

- Manual Document Processing continuation of usage of hard copies for some of the processes, underutilisation of available electronic platforms such as PCS 1x
 - Congestion at the port deteriorated approach roads, choking at the terminal gates, restrictions in cargo traffic movement in city based ports
- Paucity of proper infrastructure RIFD is functional with limited features, shortage of scanners, paucity of cranes, limited number of floating cranes at tidal ports
- Low draft vessels are unable to carry full capacity load, leading to lower trade volumes and higher effective freight rates

While addressing the students Pfizer Healthcare India Private Ltd, Visakhapatnam site head Mr. Vikram Shukla informed that the PAT (Pfizer Autonomous

Teams) program is the first of its kind in the history of Pfizer and the program was designed with the help of GITAM faculty to develop qualified professionals to support the pharmaceutical industry. He further added that Pfizer is planning to increase the women workforce through PAT program to enhance their knowledge, skills and employability in pharma operations.

upgrade the infrastructure facilities along with academic reforms.

GITAM Registrar Prof. D.Gunasekharan said that collaboration between universities and industries will become increasingly important in the future particularly for authentic learning experiences that developed are and supported by industry.

NRDC licenses key **Oceanic Technology**

VIS News Service

TRDC recently signed and exchanged a licensing technology

agreement for an innovative and indigenous technology "Met-Ocean buoy System Type-1". This technology developed by

National Institute of Ocean Technology has been licensed to M/s Norinco Private Limited, Mumbai.

"There is a growing demand of marine





VIS News Service

r. Manoj Kumar **Sahoo**, a 1996 batch officer of Indian Railway Services (IRSEE) Electrical assumed the charge as Additional Divisional Railway Manager (Operations) of Waltair Division of East Coast Railway. The outgoing ADRM Dr. C. Surya Lakshmi has been posted at East Coast Railway, Head Quarters, stated a release. Mr. Sahoo has experience of over 24 years in Railways and has served in various positions over South East Central Railway, South Eastern Railway and East Coast Railway in Open lines and Rail Vikas Nigam Limited (RVNL) at Visakhapatnam. Prior to his posting as ADRM, Waltair he was General Manager of RVNL, Visakhapatnam.

for biotechnology entrepreneurship keeping in mind that the Govt has taken lead policy formulation in Blue



Economy. These Oceanic technologies have great demand in the changing paradigm of innovation ecosystem" said Dr. B K Sahu, Regional Manager, NRDC-IPFC&TISC

Visakhapatnam in an official press release.

Commodore Amit Rastogi (Retd) CMD, NRDC, Dr. G

> Α Ramadass, Director-NIOT, and Μ r Prabhakaran (Head of

Operation), M/s Norinco Private Limited signed and exchanged the Technology Transfer License Agreements for commercializing the knowhow of the technology.

HSL CMD lays emphasis on safety

VIS News Service

Tindustan Shipyard Limited celebrated 51st National Safety Day

recently. While addressing the employees on this occasion, the C&MD, Mr. **Hemant Khatri** emphasized the importance of Safety, Health and

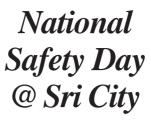
Environment in day to day life. Mr. Khatri said that Safety emanates from empathy & concern for all personal working with us. He said that it requires 'Eye for Detail' & 'Ability to think what can go wrong' & prevent it. Good Safety culture requires years of efforts & focused attention.

The C&MD administered safety pledge and awarded

certificates and prizes to the winners of various competitions, which were organized as part of safety



awareness program. He further stressed on various aspects of safety measures and advised all officers & safety teams to create zero accident free atmosphere in HSL. The C&MD exhorted them to adopt zero tolerance for any unsafe practice so as to prevent even minor injuries to any personal working in HSL.



VIS News Service

C ri City community \checkmark recently celebrated the 51st National Safety Day. The event was the culmination of week-long safety campaign in which, besides the employees and industrial staff, a good number of students from the neighbouring schools took part.

In a function held at the Trade Centre, Mr. Satish Kamat, President (Operations), Sri City said that the main objective of



the national safety Day celebration is to spread awareness on Safety, Health and Environment among all managers, employees, workers, contractors, and general public. He appealed all the people to be attentive and strictly follow safety at all level.

Highlighting that safety is one of the most important issues which are often ignored the most, Mr. Ravindra Sannareddy, Founder Managing Director, Sri City in a message said," On this National Safety Day, let's pledge to promote the importance of ensuring safety on road, workplaces and other public spaces for all stakeholders. Let's foster a safe culture together for a safer tomorrow.

Waltair Div. surpasses target in passenger segment

VIS News Service said that the Division several trains in the peak mobilized its full contingent season due to the of manpower, conducted pandemic's second & Ticket checking drives and third waves, 2 major planned it's moves cyclones and safety/ meticulously by remaintenance related introducing trains and major traffic Blocks.



Assistance to Re-Energize Capital Investments by SMEs (ARISE)

Target Group: MSMEs engaged in high growth and priority sectors (including sunrise sectors)

Loan Amount:

the project cost

Validity of Scheme :

Upto March 31, 2022 for sanctions

Interest Rate and Repayment:

TL upto ₹700 Lakh, subject to maximum of 80% of

Interest Rate- 5.50% to 6.80% pa for first year with

reset applicable thereafter (as per internal rating) Repayment – Generally upto 7 years Moratorium-Upto 2 years

- Financial assistance shall be provided to brownfield / existing entities for undertaking expansion / modernization / capital expenditu n the same line of busines
- Key Features:
- Attractive Rol 100% financing for loans upto ₹3 crore, based on FD upto 25% (interest bearing)
- Facility of TL/FCTL available

Eligibility:

Objective:

- Minimum two years of operation and audited accounts [for at least two full years] Cash profits in last audited financial results Standard Norm apply (CIBIL/CMR, due diligence etc.)
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IN BRIEF

GITAM inks MoU with Aurobindo Pharma

▼ ITAM has recently inked an MoU with Aurobindo Pharma Ltd recently. GITAM Academic Pro Vice-Chancellor Prof.Jayasankar Variyar exchanged



the MoU document with Aurobindo Pharma Senior Vice President (HR). Mr. UNB Raju. As a part of MoU the university is organizing a six month training

program for 27 senior level executives of Aruobindo Pharma on various contemporary subjects like bridging the generation gap in the workplace, creative thinking, conflict management, decision making, experiencing change etc. GITAM Institute of Management MDP coordinator Dr. Smitha Girija, Dr.Sudhakar, Aurobindo Pharma Visakhapatnam Unit Head Shakthi and others participated in the event.

Speaker inaugurates Jala Bhavan

The Jala Bhavan in Srikakulam was inaugurated recently by state Legislative Assembly Speaker Mr. Tammineni Sitaram along with State Fisheries Minister Dr. Sidiri Appalaraju. As per a release Jala Bhavan was constructed at a cost of Rs. 1.89 crore and was constructed for the office of the District Water Management Authority. Speaker MLC Palavalasa Vikrant, Joint Collector K Srinivasu and Asara Joint Collector R.S. Sriramulu Naidu, Duma PD H. Kurmarao staff and others participated.

He has also attended the Advance Management Programme in Singapore & Malaysia and done Management Programme at IIM Ahmedabad.

arrying on its efforts ✓to achieve and exceed targets despite the pandemic, Waltair Division stated that it has ferried 10.61 Million passengers safely as of February 22 fetching it Rs 358.01Crores. This as per the division surpasses the targets of 10.16 million and Rs 349.71 crores 1 month before the closure of the financial year. This is a growth of 4.43% in number of passengers and 2.37% in passenger revenue in comparison to the set targets for the whole financial year.

Speaking on the occasion **DRM Mr. Anup Satpathy**



stoppages as per public demand in the post-Covid months to reach the set targets despite cancellation/ diversion of In the ticket checking segment, the commercial team thrived to create record earnings in February month of 2022 by generating revenue to the tune of Rs 2.58 crores by detecting 0.43 lakh cases which is 101.56% higher than the corresponding month in 2019 which is at Rs 1.28 crores and cases detected were 0.40 lakh cases.

Meet on Calamity & Catastrophe in English Litt.

U Vice-Chancellor Prof PVGD Prasada Reddy, Asaid that a two-day International Conference on Calamity and Catastrophe in World Literature in English will be conducted in Andhra

University on March 28 and 29. Releasing the brochure recently he said that the Conference will focus on themes such as war waging and war ravaged countries, COVID 19 and its impact,



conflict in gender relations, urbanisation and modernisation. Prof P Rajendra Karmakar, Principal College of Arts and Commerce and Conference Director said that internationally known academic experts are participating in the Conference.

'No MSME incentives will be kept pending'

VIS News Service

O eiterating the state **K**government's support to MSMEs Mr. Karikal R Valaven, special chief secretary-Industries, and Commerce, GoAP has said that no incentives of MSMEs will be kept pending.

The special chief secretary highlighted the re-start package for MSMEs that the state government has provided to a plethora of MSMEs across the state to help them deal with the COVID-19 pandemic.

Valaven Mr. was addressing the CII AP annual Meeting, wherein he stated that the government of Andhra Pradesh has always strived to support MSMEs despite the state's bleak financial situation.

Talking the on Conference's theme on Accelerating Andhra



Pradesh Growth Momentum digital the special chief secretary said that technology has invaded every sphere of human life and that GoAP is leaving no stone unturned to use technology to take the governments welfare schemes at the doorsteps of the people.

Mr Valaven also stressed on the need for MSMEs to adopt 4.0 technologies in their respective businesses. Speaking on the virtual mode, Mr. **Rakesh Bharti** Mittal. Past President, CII and Vice Chairman Bharti Enterprises, said Digitisation is the bedrock of Indian industry during and postpandemic by learning new

lessons for onward progress.

Bringing 340 government services through the adoption of much-needed digitization helped the Indian economy to consistently grow. Also, the government has been able to reach 6 crore people through digitization in rural India as a part of educational reforms he said.

Speaking on the MSMEs growth and sustainability,

Mr Amitabh Kant, Chief Executive Officer, NITI Aayog in virtual mode, said from a datarich country to data intelligent country, India has come a long way in a mature creating ecosystem with emerging technology, green Artificial Intelligence, BlockChain, and cloud computing. All this has created a profound impact on the delivery of services by the government. Stating further, he said infrastructure has often been the back on which countries have transformed themselves. At 9.2 percent, India is among the fastestgrowing large economies, and with the Gati Sakti scheme, we are able to bring a paradigm shift in the global supply chain.

Police Number

The police department of the state of Andhra Pradesh did the state proud by wining 23 out of 56 Skoch awards for the year 2021. These included one gold, eight silver and 15 Order of Merit awards for Excellence in the use of technology in policing, effective use of digital transformation and offering better services to citizens.

The state ranked first in providing these top notch security services which was followed by Telangana at number 2 and Gujarat at number 3. CM Mr. Jagan Mohan Reddy congratulated DGP Mr. Rajendranath Reddy and the entire AP police team for this achievement. 'I wholeheartedly commend the AP Police Department for its commitment to modern technology, ensuring that we are there for the protection of the victims... and setting an example for the entire country" he said. Ministers Mr. Kurusala Kannababu, Mr. Velampally Srinivasa Rao, Mr. PAnil Kumar several MLAs, MLCs and other public representatives congratulated the Chief Minister Mr. Y.S. Jagan Mohan Reddy and expressed happiness over AP's first place in the Skoch Awards in various categories.

Over Rs 500 crs IT investments on the anvil: FM

Contd. from Page 1

presenting the state budget for the year 2022-23.

He further informed that there are 15 investment proposals under the

infrastructure with an investment potential of more than Rs. 8,000 crore and employment potential for more than 25,000 noted the FM.

FM's Industry Highlights

Allocates Rs. 2,755.17 crore for Industrial & Infra development in 2022-23

15 investment proposals under the ESDM to generate 25,000 jobs with an investment of over Rs. 4,000 crore over next 3 years

11 Large & Mega Projects were established with an investment of Rs. 2,048 crore providing employment to 3,989 people (As of 31 January 2022).

55 Large and Mega projects are under various stages of implementation with an investment of Rs. 44,097 crore and committed employment of 93,116 (As of 31 Jan. 2022).

Electronic System Design and Manufacturing sector at initial stage of the implementation for the f 25 000 is he with

extent of 500 acres the

EMC offers best in class

'Already several companies have shown interest and have come forward to set

Vizag port, Trade to work in tandem under Gol Gati Shakti

Contd. from Page 1

In addition the Port has taken up the work of "Providing Electronic interlocking for operation of Points and Signals through object controller of North,

1st phase. Second phase of 38 TKM of Electrification Port Railway Lines has been awarded by M/s With IPRCL. Electrification the trains can directly place into the sidings by Electric

No shortage of Rakes



Waltair division is exploring all aspects of GATI SHAKTI to augment the terminal's cargo handling capacity in consultation with its customers and other stakeholders said the DRM.

Addressing the media as part of the Gati Shakti program Mr. Anup Kumar Satpathy, IRTS,

Divisional Railway Manager-Waltair made it amply clear that there was no shortage of rakes in the region. Emphasising that the railways has been working very up their manufacturing || closely with the port in supplying rakes he said that facilities with a cumulative rakes are always provided to places that need them of 20 acres at an estimated cost of 210 Crores with the financial assistance of Sagarmala Development Company Limited.

This project has been contemplated to maintain environmental hygiene while handling dusty

Truck Parking Terminal in an extent of 20 acres at a cost of Rs.52.32 Crores near Exim Park area. This facility will provide space for 600 Trucks. This project has been contemplated to provide shelter for cargo carrying trucks and to avoid parking of cargo vehicles

Customs at the forefront of **Trade Facilitation**



Highlighting the role of customs in facilitating trade, Ms. Aarti Saxena IRS, Additional Commissioner, Customs, said that the Customs Department has always been at the forefront of ironing out bottlenecks and giving trade a boost. 'Trade facilitation has

been our biggest focus for long', said Ms Saxena.

| investment of more than Rs. | the most. | Citing some of the key programs of the customs | |
|---|--|---|--|
| YSR Navodayam 178,919 MSME accounts worth more than Rs.7,976 crore Restructured. | Railways effort for efficient, seamless multi-modal transport network is not only limited to bulk cargo traffic, Waltair division is making all efforts to boost the parcel traffic. | department she identified faceless and contactless assessment along with the department's digital platform, e-sanchit to be huge trade enablers.'The Customs Department has undertaken a slew of | |
| | South, North-West and South-West Cabins by which detention will be | footprint' said the Additional Commissioner, Customs. | |
| an investment of over Rs.600 crore and employment4,000 crore over next 3 years.generation of more thanHighlighting the YSR EMC9,000 personnel', said theat Kopparthy the FM saidstate's finance minister.that this was the first to beFor the next fiscal Mr. | connecting centre EI of R&D Yard" at an estimated cost of Rs.28 Crcost of Rs.28 Crconstructing reduced and turn round of rakes improves said the Chairman, VPA.Similarly electrification of 23 ETKM Port Railway lines have been completed in theHe further informed that covered sheds in an extent | cargoes and to meet the statutory requirements of Pollution Control Board and National Green Tribunal. UDD t is a local state of other traffic also | |
| Tourism allocated Rs. 290.31 crore for Youth Advancement, Tourism & Culture Department in 2022-23approved by Government of India under the EMC 2.0allocation of Rs. 2,755.17 crore for industrial and india under the EMC 2.0 | well. As the president of the have got the best possible VPA. We regularly have methods and the set of the have methods are set of the have me | hip of Mr Rama Mohan Rao is progressing very ne container lines association I can say that we le support from the chairman and his team at eetings with the VPA management wherein any ediately addressed and sorted out. | |

Mr. Jeevan, President, VCLA

scheme. Spread over an infrastructure development in 2022-23.

NABARD pegs AP's Credit Potential at Rs. 2.54 lakh crore

VIS News Service

TABARD has projected a credit potential of Rs. 2.54 lakh crore under priority sectors for Andhra Pradesh for 2022-23, an increase of 10% over the potential assessed for FY 2021-22 by NABARD.

NABARD in an official release stated that Credit potential for Agriculture sector has been assessed at Rs. 1.71 lakh crore, forming 67% of the total potential identified under priority sectors. Crop loan potential of Rs. 1.22 lakh crore has been identified.

Potential for agriculture & allied term credit has been

assessed at Rs. 49,455

with

components being animal

husbandry (Rs. 13,574 crore), farm mechanisation (Rs. 4,047 crore), fisheries (Rs. 4,222 crore) and horticulture (Rs. 3,333 crore), food processing (Rs. 4,069 crore) and construction of storage and marketing infrastructure (Rs. 2,860 crore). Rs.

52,468

Rs. 52,468 crore credit potential has

been assessed for **MSME** sector

major

crore

potential has been assessed

for MSME sector and Rs.

30,848 crore under other

priority sectors, with major

components being housing

(Rs. 15,690 crore), export credit (Rs. 3,074 crore) and education (Rs. 2,452 crore). The credit potential assessed acts as a road map to banks for extending loans to priority sectors as mandated by RBI and for **Government Departments**

credit for providing funds for

gaps.

Office,

NABARD

bridging key infrastructure

Mr. B Uday Bhaskar,

General Manager of

NABARD's AP Regional

cumulatively extended

financial support of Rs.

stated

32,844 crore during 2020-21 and more than Rs. 35,000 crore so far in the current fiscal to GoAP, various corporations and banks in the state.

He informed that NABARD has dovetailed its developmental agenda with the policy directives of the State for achieving faster and inclusive sustainable development.

Ms. K Nikhila, Regional Director, Reserve Bank of India, requested the bankers to align their credit plan as per the potential assessed by NABARD for the year 2022-23.

She also requested the banker to take advantage different of the government programmes for enhancing term lending under agriculture & allied sectors.





VIS News Service

s part of the AInternational women's day celebrations Vizag Journalists Forum in association with Prajapita Brahmakumari Eswariya Vishwavidyalayam felicitated senior women journalists of the city.

Vizag Industrial Scan senior journalist Ms. Pushpa Bhargava was among the journalists felicitated from the print media.

Ms. Bhargava was felicitated by Visakhapatnam Mayor Ms. Hari Venkata Kumari, VMRDA Chairman Ms. A. Vijaya

Nirmala, PCPIR Chairman Ms. C. Lakshmi and GCC Chairman Ms. Shobha Swati Rani.

The ceremony recognized the untiring efforts of women journalists during tough phase of the pandemic and added that to make a mark in any domain, family support is a pre-requisite. Women were also hailed for their multitasking ability which they said comes naturally to the women keeping in the varied mind responsibilities they undertake both at home and office.

Increasing AP's share in Maritime Trade: APMB

that

has

Aditya Sabharwal

crore.

Dlessed with the **D** second largest coastline in the country measuring 974 kms the maritime sector presents a lucrative economic opportunity for the state of Andhra Pradesh.

The Andhra Pradesh Maritime board thus has a major role to play in making the state a place for desired maritime trade.

Albeit with stiff competition and an increasingly tough business environment APMB has a tough task ahead of not only drawing cargo to its state-owned ports but also wooing investors to aggrandize the infrastructure at some of its minor ports.

In a freewheeling interview to Vizag Industrial Scan, Mr Reddy spoke on an array of opportunities that the maritime sector presents in Andhra Pradesh and importantly the work he his team and is undertaking in making AP a leading maritime hub.

How important is AP's maritime sector in the scheme overall of things?

Andhra Pradesh's maritime sector presents a world of opportunities for us and we are making a higher than what is typically Many of our Aqua products sincere effort in harnessing seen in PPP models. this. The sector is being paramount given importance by our Chief Minister Mr. Jagan Mohan Reddy and this is evident through his staunch focus on developing 3 greenfield ports and leading port led industrialization.



are being exported from neighbouring state ports. This needs to change and we should be able to export this from our own ports here. In addition the cargo that is exported from other neighbouring states we should become their preferred gateway also. For example 80-90% of container cargo from Hyderabad is being sent from JNPT. This despite the fact that Hyderabad-Kakinada is 50% less in distance compared to JNPT and also keeping in mind the surging road

freight. We want to make

AP an export and distribution hub to ASEAN countries.

is APMB How addressing this?

We have identified some of the bottlenecks and are working on it. We have had a series of meeting with logistics providers in Hyderabad and are addressing some of their key challenges.

What are some of these key challenges?

Well overall they want a better eco-system which includes enhancing the frequency off feeder vessels. Some of this includes negotiating with

port's

want to harness the huge potential the district presents itself by making it an Agri export hub. Just to give you an example there is an immense potential of Agri exports to UAE. I can easily say there is atleast 100 MT of export opportunity just to UAE. Similarly Kadapa has surplus banana and papaya production and there is a huge demand for it in UAE.

Talking of UAE could you highlight some of the key meetings APMB had in Dubai Expo 2020?

We had a very successful trip and as stated there is immense business and trade opportunities between the two regions. Our meetings with our counterparts there were very fruitful with investors showing keen interest in the maritime sector in Andhra Pradesh. For instance marquee names in the shipping sector both DP World and Sharaf Groups have shown keen interest in investing in AP's maritime sector.

Taking this challenging task head on is a former Marine commando Lt Cdr BM Ravindra Nath Reddy (IN Retd.), APMB's deputy CEO.

No stranger to facing tough and extreme conditions and armed with a never say die attitude, Mr Reddy is nostone leaving unturned in wooing investments and cargo to its ports.

What model is being worked upon for these **3 greenfield ports?**

Our CM has a clear view and understanding in developing these greenfield ports in order to maximize revenue for the state. In AP we are adapting the landlord model of development wherein the state's revenue share is

What are some of key tasks you are working on in makingAPa maritime hub?

One of my biggest tasks is to increase the states revenue through maritime trade. And to accomplish this we need to draw more cargo to the state and export them through our ports. As I often say 'What should be going through my ports should go through my ports and what can go through my ports should also go through my ports'. We have identified a plan on drawing more cargo to AP Ports and are working on it.

Could you please elaborate on this?

vessel operators, identify cargo etc. We want to start of by plucking the low hanging fruits first. Is Kakinada Deep sea water infrastructure adequate? In terms of Equipment and infrastructure the Kakinada deep sea water port is well established. We want to substantially increase container cargo from here.

What are some of the other key opportunities you see in this sector?

Agri and Agro processing is for sure a major opportunity area. Chittoor being a horticulture hub we Apart from Trade are there other avenues of increasing revenue?

Yes. Beyond ports we are also looking at enhancing deep sea fishing, marine tourism etc.

March 1-15, 2022

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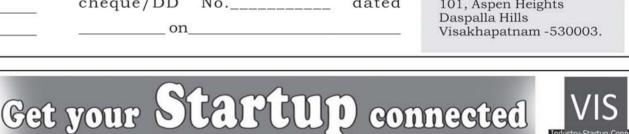
Statement of ownership and other particulars of the Vizag Industrial Scan, Visakhapatnam, as required under rule 8 of The Registrar of the Newspaper (Central) Rules, 1956

| Fo | rm-IV | , |
|------|-------|----|
| (See | Rule | 8) |

- 1. Place of Publication : Visakhapatnam
- 2. Periodicity of its publication : Fortnightly
- 3. Printer's Name : D.S.V.R.K. Raju Whether citizen of India : Yes Address
 - : G.K. Press **Rednam Gardens** Ramnana

Classifieds

8



Vizag Industrial Scan's 'industry-startup connect' initiative aims to connect startups with local industry so that it can be mutually beneficial to both startups and industry.

4. Editor's Name Whether citizen of India Address

: A.K. Sabharwal : Yes : 101, Aspen Heights Daspalla Hills

Visakhapatnam-3

5. Name and address of Individuals who own the Newspaper

Visakhapatnam-530 003 : Shravani Publications Private Limited 101, Aspen Heights Daspalla Hills Visakhapatnam-530 003

and

6. Shareholders holding more : Mrs. Meena Sabharwal than one per cent of the total capital

I, A.K.Sabharwal, here declare that the particulars given above are true to the best of my knowledge and belief.

Dated: 15-01-2022

Sd/ A.K. Sabharwal Publisher

So if you are a startup and want to connect with the Industry in your area of work write to us.

> Tell us about your company, area of work, team and importantly who your target segment is. For startups that qualify shall get featured in Vizag Industrial Scan

+91 9441106114 aditya@viscan.in

Regd.No.69375/98 - Printed by D.S.V.R.K.Raju and Published by A.K.Sabharwal, Printed at G.K.Print House Pvt Ltd, 10-12-5/3, Jail to Apollo Hospital Road, Ramnagar, Rednam Gardens, Visakhapatnam - 530 002 Published at 101, Aspen Heights, D.No.11-9-38/5, Daspalla Hills, Visakhapatnam - 530 003. Phone : 0891-2799969, 2714575 Fax: 0891-2539443 Editor - A.K.Sabharwal

Classifieds

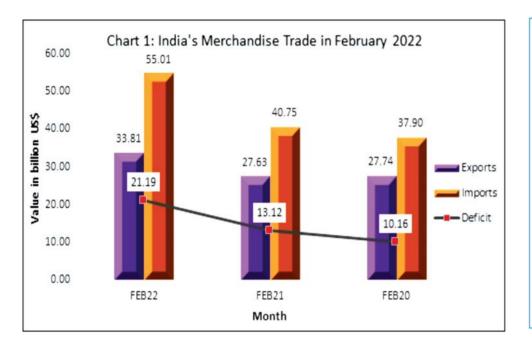
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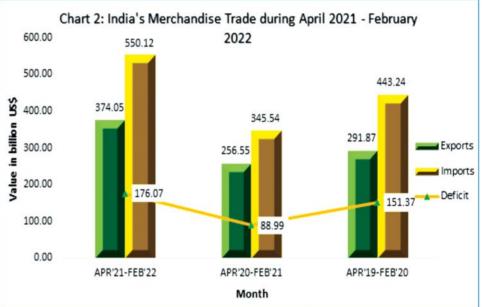




| Exports of Top 10 Major Commodity Groups (National) | | | | | |
|---|--|-------------------------------|----------|---------|-----------------------|
| SL. | Major Commodity Group | Value of Export (Million USD) | | Share % | Growth % |
| No. | (Preliminary Data February 2022) | Feb-22 | Feb-22 | Feb-22 | Feb-22 over Feb-21 |
| 1. | Engineering Goods | 9272.37 | 7059.91 | 27.42 | 31.34 |
| 2. | Petroleum Products | 4109.38 | 2471.16 | 12.15 | 66.29 |
| 3. | Gems and Jewellery | 3105.59 | 2682.08 | 9.18 | 15.79 |
| 4. | Organic and Inorganic Chemicals | 2407.81 | 1930.21 | 7.12 | 24.74 |
| 5. | Drugs and Pharmaceuticals | 1938.79 | 2001.44 | 5.73 | -3.13 |
| 6. | RMG Of All Textiles | 1598.64 | 1348.55 | 4.73 | 18.54 |
| 7. | Electronic goods | 1477.76 | 1104.69 | 4.37 | 33.77 |
| 8. | Cotton Yarn/Fabrics/Made-ups, Handloom Products Etc. | 1258.88 | 947.64 | 3.72 | 32.84 |
| 9. | Rice | 920.67 | 918.94 | 2.72 | 0.19 |
| 10. | Plastic and Linoleum | 793.34 | 631.19 | 2.35 | 25.69 |
| | Total of 10 Major Commodity Groups | 26883.24 | 21095.80 | 79.51 | 27.43 |
| | Rest | 6928.61 | 6537.45 | 20.49 | 5.98 |
| | Total Exports | 33811.86 | 27633.25 | 100.00 | 22.36 |

*Top 10 major commodity groups covering 78% of total exports in February 2022, Source: Gol





| | mports of Top 10 Major Commo | dity Group | os (Nati | onal)_ | *** |
|-----|---|---------------|-------------------------------|--------|-----------------------|
| SL. | Major Commodity Group (Preliminary Data February 2022) | Value of Impo | Value of Import (Million USD) | | Growth % |
| No. | | Feb-22 | Feb-22 | Feb-22 | Feb-22 over Feb-21 |
| 1. | Petroleum, Crude & products | 15042.44 | 9031.45 | 27.35 | 66.56 |
| 2. | Electronic goods | 6244.93 | 4843.82 | 11.35 | 28.93 |
| 3. | Gold | 4684.79 | 5290.40 | 8.52 | -11.45 |
| 4. | Machinery, electrical & non-electrical | 3612.66 | 3184.00 | 6.57 | 13.46 |
| 5. | Pearls, precious & Semi-precious stones | 3186.03 | 2408.50 | 5.79 | 32.28 |
| 6. | Coal, Coke & Briquettes, etc. | 2860.20 | 1318.11 | 5.20 | 116.99 |
| 7. | Organic & Inorganic Chemicals | 2434.07 | 2039.23 | 4.43 | 19.36 |
| 8. | Artificial resins, plastic materials, etc. | 1704.53 | 1458.36 | 3.10 | 16.88 |
| 9. | Fertilisers, Crude & manufactured | 1670.20 | 224.57 | 3.04 | 643.73 |
| 10. | Iron & Steel | 1603.74 | 1239.36 | 2.92 | 29.40 |
| | Total of 10 Major Commodity Groups | 43043.59 | 31037.80 | 78.25 | 38.68 |
| | Rest | 11961.83 | 9710.85 | 21.75 | 23.18 |
| | Total Imports | 55005.42 | 40748.65 | 100.00 | 34.99 |

*Top 10 major commodity groups covering 75% of total imports in February 2022, Source: Gol

Flipkart has 3K

sellers from AP

Kalyan

India's Marine Exports set to record highest ever figures

Feb nos already surpass previous high of USD 7 Billion

U.Bharath

Tn what is being seen as La new record for the marine exports sector in FY 2021-22, the country has already achieved \$7.16 billion in exports (as of February 22) thereby surpassing its previous high of USD 7.08 billion in

exports. And in the frozen shrimps category the state of Andhra Pradesh held its lead exporting 195828 MT of the total 468523 MT commanding a lion's share of 42%.

In USD value terms, the total exports stood at \$4.6

India's marine export sector has witnessed phenomenal growth in sheer volume and market share.

Mr. G. Pawan Kumar

2017-18. And this number is expected to soar even further with March yet to be accounted for.

This phenomenal growth amounts to a surging 33.15% (April-Feb'22) jump in sheer exports, when compared to the same period last fiscal which recorded \$5.38 billion.

It is, indeed, great days for the Marine exports industry which has taken upon an impressive growth trajectory after the limitations put in its way by the Covid pandemic, say industry experts.

Shrimp & Andhra Pradesh continue to **Dominate**

As per the data shared by MPEDA for the months of the April- October (FY 2021-22) the industry experienced a 'revival of fortune" after the hiccup in the growth caused by the Covid-induced lock downs in 2020-21.

Out of the total marine exports (Q1&Q2FY22) of 752,538 MT frozen shrimps alone contributed a whopping 468523 MT

Secretary, SEAI

billion wherein Andhra Pradesh's share of exports stood at \$1.643 billion. Of this an overwhelming \$1.614 billion was on account of frozen shrimps.

USA Biggest Market

During the April-October FY 22 period, USA continued to lead the chart for the sheer volume of exports from India with 239,222 MT (worth \$ 2108.73 million), with Andhra Pradesh exporting 135769 MT worth \$ 1215.38 million.

The other big markets included China with 147869 MT (\$719.01 million) and the European Union (EU) holding the third place with 105697 MT (\$608.78), out of which AP exported a good 9075 MT (\$ 74.18).

Industry optimistic about further growth

Mr. G. Pawan Kumar, Managing Director of Sprint Exports Private Ltd and Secretary of SEAI speaking to Vizag Industrial Scan said 'the marine export sector has witnessed a phenomenal growth in the sheer volume and market share and it

and the reduced vessel next decade. I would say movement has to be that the marine export has addressed. bounced back on its feet in flagged the trade barrier the months of June and July and the "testing regime" in the year 2021, after the followed by China as Covid-19 restrictions placed another area of concern many hurdles in its way. for the industry.

Concurred Mr. M. Nagesh, CFO of Nekkanti Sea Foods Ltd. and said "The growth of the marine export sector has gained momentum in the last decade and India continues to be the world leader with Andhra Pradesh

> India continues to be the world leader with Andhra Pradesh holding a pride of place.

Mr. M. Nagesh CFO, Nekkanti Sea Foods

holding a pride of place in it since then".

Pressing Issues

The industry however is faced with a few challenges which it is trying to address. Mr Pawan Kumar touched upon some sensitive issues afflicting the industry. "There are some outstanding issues, which need to be sorted out for further growth of the industry. Issues like ever rising costs of containers **Russia-Ukraine war**

apprehensive that the ongoing Russia-Ukraine war may disturb the potential growth of India's marine export sector "We are adopting a "wait and watch" approach like the rest of the world as the ongoing war may cause price hikes. fuel "Otherwise, just 1% of marine exports are carried out to Russia, which is not a big deal" Nagesh opined.

"Earlier, the container rates

hovered around \$3,500 and

now it has risen to \$15,000

and this is putting additional

pressures on the growing

sector" Pawan Kumar

added.

Similarly Mr. Nagesh is

Pradesh on e-commerce giant Flipkart. Addressing the CII AP

annual meeting he said that Flipkart is

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Гмг.

about 3000

sellers from

Andhra

Lipkart's group CEO,

Krishnamurthy recently

informed that there are

bullish on Andhra Pradesh and has 2 fullfilment centres in the state.

Delivering a deep dive on the topic of Bridging the gap between Bharat and India with e-commerce. Policy.

New IR Facility at NSTL

by the laboratory for Indian

Inaugurating the facility, Dr. Y. Sreenivas Rao,

Director, NSTL

appreciated the team for designing and developing a unique facility that can simulate the exhaust gas

system of diesel engines of any make thereby avoiding multiple test facilities.

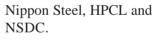
IIMV's Summer Intern records highest ever stipend @ Rs 3.5 lakhs

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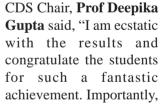
The Indian Institute of I Management Visakhapatnam (IIMV) recently marked the completion of its Summer Placements Drive for the MBA 2023 batch.

As per the institute IIMV this time too delivered 100% placements. In an official release by IIM it stated 'The Career **Development Services** (CDS) Office takes immense pride in announcing the results with the highest stipend witnessing a staggering 75% increase over the last year at INR 3,50,000 for the two-month internship; and an average stipend across the batch of INR 57,700'.

IT/ITES continued to bet big on fresh talent accounting for 27% of the total offers made, followed by BFSI (22%), Consulting (12%), Manufacturing



Director, IIM-Visakhapatnam, **Prof M** Chandrasekhar, said, "I congratulate our voung



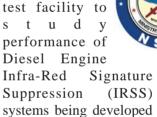


He also









VIS News Service Navy. N aval Science and Technology Laboratory (N S T L)established a new Infra-Red (IR)



the Group CEO of Flipkart Group, said India is wellpositioned to rapidly grow in the next two years due to ease of doing business and adoption of digitization.

India is second to China in using ecommerce through digitization which is good news. Hailing the

A Ρ Government's

i.e.62% of the total marine would remain the same in

NSE's MoU with Chhattisgarh



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he Government of Chhattisgarh & NSE recently signed a MoU to fuel growth of MSME's in the State.

The MoU was exchanged between Mr. Manoj

Kumar Pingua, Principal Secretary, Department of Commerce & Industries, Government of Chhattisgarh and Ms. Rachana Bhusari, VP & Head - Primary Market, NSE.

Held on a rolling basis, the summer placement season witnessed more than 60 companies participating in the process and making multiple offers.

(10%), EdTech (10%), E-Commerce (5%) and other sectors like FinTech and FMCG.

Prominent recruiters that reposed confidence in the Institute's talent include Microsoft, KPMG, YES Bank, ICICI Bank, Bosch, D.E. Shaw, Cognizant, ThermoFisher, ICICI Lombard, Mahindra Logistics, Latent View Analytics, Dalmia Bharat, TVS Credit, ArcelorMittal

talent for making the Institute proud, yet again. I strongly believe that our

stud coho make u s e contri to the

operations of their recruiters, whom I thank profusely for the good learning opportunities provided".

I thank our recruiters for exhibiting continued faith and trust in our Institute,

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| rt will | Some of the Top Recruiters: |
| e a | |
| e f u l | Microsoft KPMG ICICI Bank |
| ibution | Microsoft KPMG ICICI Bank COGNIZANT Bosch HPCL |
| the | |

making it a sought-after destination. The success tastes sweeter, as 80% of the batch comprises fresh graduates".

Update

Anantapur's Rs 729 cr **Training Academy**

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Tnion Finance Minister Ms. Nirmala Sitharaman recently participated at the groundbreaking ceremony for NACIN (National Academy of Customs, Indirect Taxes & Narcotics) academy. NACIN is being set up at unveiled the plaque for NACIN at Palasamudram.

Speaking on the occasion the FM Ms. Sitharaman said adequate compensation was paid in two villages of Anantapur under R&R package and informed that the academy will launch a training



Palasamudram village in Anantapur district with an investment of Rs. 729 crore. She said that it is expected to be completed by 2024.

As per the government NACIN was sanctioned for Anantapur in 2015 and it was the then Finance Minister Arun Jaitley who program for IRS officers from September 2023.

The FM also assured that the Union government will provide all possible assistance to the state of Andhra Pradesh without any shortcomings and will see to it that there is no shortage of funds.

Naval Air School's Diamond Jubilee

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aval Air Operations School recently celebrated its Diamond Jubilee. The event saw participation of serving officers and veterans including Gallantry award winners. The event marked 60 glorious years of training the school.

The inaugural address for the seminar was delivered by FOC-in-C, SNC and Kev Note address was delivered Rear by Admiral Philipose George Pynumootil, Flag Officer Naval Aviation.

As part of the Diamond Jubilee Celebrations, a coffee table book depicting the history of the Naval Air Operations School to kindle nostalgic read for all novice and voracious readers was released.



Emphasising SDGs

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ndhra Pradesh's Finance minister Mr. Buggana Rajendranath recently presented the state's budget for the fiscal 2022-23.

The FM proposed an expenditure of Rs 2.56 lakh crore and a projected revenue deficit of Rs 17,036 crore.

The government earmarked an astounding

Rs 48,802 crore for social welfare schemes. This is said to be Rs 800 crores more on what the government spent in the current fiscal.

Emphasising on SDGs Mr Buggana said that the government realizes that SDGs (Sustainable Development Goals) are a broad framework. It is hard to imagine that these SDGs can be achieved without action at the

grassroots level and community empowerment said the FM.

He said that it was because of the government's singleminded focus on decentralized governance by building strong local institutions like Village/ Secretariats, Ward Volunteer network, and Rythu Bharosa Kendras: by massive modernization of education and health systems; and by an unprecedented strengthening of women self-help groups that AP performed had exceedingly well on these parameters.

'Andhra Pradesh aims to be a leader among Indian states to successfully integrate SDGs with OBS (Outcome Budget Statement Model) to plan, monitor, and evaluate the progress of these interventions over a specified timeframe' said the state's finance minister.

Brandix's 77th Eye camp Over 190 patients benefit from the free Eye check up



VIS News Service

Recommencing its flagship community healthcare initiative, Brandix free Eye camps, Brandix India Apparel City (BIAC) recently organized its 77th free Eye Check-up camp under Brandix Bharat Trust (BBT).

Part of its healthcare drive for the well-being of the communities in the vicinity the free eye camp saw

9 0 patients screened for healthy eyesight. Apart from the normal treatment, more than 3 -5

more than

patients were given free spectacles and cataract surgeries were done for more than 30 patients at free of cost. This free eye check-up camp was organized in partnership with Sankar Foundation.

Speaking on the initiative, Mr. Doraswamy, India Partner - Brandix India Apparel City said, "We are pleased to recommence the Brandix India's flagship

eye camp.

community healthcare initiative - Brandix free Eye camps. An initiative aimed to support the improved healthcare of the communities by providing free eye care. So far, more than 50,000 eye patients were benefited through Brandix India free Eye camps."

Doraswamy, India Partner, BIAC, Mr. Saravanan Chandramouleeswaran, Chief Operating Officer, BIAC, Uditha Weerabahu, General Human Manager – Resources, Brandix India Corporate, Mr. Charith Wickramasuriya, Head – Finance, BIAC and company employees were among those present in the



BW Best Western PLUS.

Celebrating Women Power

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Various organizations celebrated the international women's day with much zest and excitement. Hailing women for their invaluable

women to family, society,

organization and Nation. HSL has implemented various initiatives

balance and contribution of President ECoRWWO The 3 women who drove



Worker Rights discussed

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s part of celebration Hof 'Iconic Week' under Azadi ka Amrit Mahotsav during 7-13 March 2022, Chief Labor Commissioner (Central), Hyderabad region organized a program on 'Awareness generation and sensitization of workers about their rights for employers and regarding compliance and responsibilities under various labour laws', held at IIM Visakhapatnam permanent campus site at Gambeeram, Visakhapatnam.



Regional Labor Commissioner (C), Visakhapatnam Mr. SK Mohanty delivered the introductory address highlighting the beneficial provisions under various labour laws. The Dy. CLC (C) Hyderabad Mr. D Srinivasulu highlighted the rights of the workers and responsibilities of the employers.

Ayurveda camp held at Tada

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line with its n L commitment towards providing health care amenities for the people of the neighbouring areas, Sri City Foundation in association with Sri Tulasi Ayurvedic Hospital, Sri City recently organised a free health check-up camp. The health camp, was held at Tada. Commenting on the medical camp, Mr. Ravindra Sannareddy, Founder MD said," Sri City has been undertaking various initiatives to promote health of people residing in and around our project.

contributions in their respective organizations women employees were seen felicitated and praised for the untiring work they carry out for their companies.



HSL: Addressing women employees on the occasion, Ms. Vandana Khatri. President. HS Ladies Welfare Association emphasized on the importance of work life

towards women empowerment

she said and cited the dedicated women recreation room and medical room that have

e

e n

women

train

of

b inaugurated for welfare w o m e n employees. All crew flagged off: In

> connection with International Women's Day an all women crew passengers train was flagged off from Visakhapatnam to by Ms. Rayagada Parijata Satpathy,

the goods train were loco pilot Ms. Sadhana Kumari, Assistant Loco Pilot Ms N. Madhuri and Goods Guard Ms. K. Ramya. The Three Ticket Checking staff were Ms. C V G Mangeswari, Ms. B Khillar, Ms. D Radha. This was the first time ever

in East Coast Railway ran its first all-female crew manned passenger train. The inaugural function was witnessed by Vice Presidents of ECoRWWO Ms. Kavita Gupta & Ms. Madhumita Sahoo; Secretary Ms. Priyanka Sridevi and others.